

## Financial and Non-Financial Data

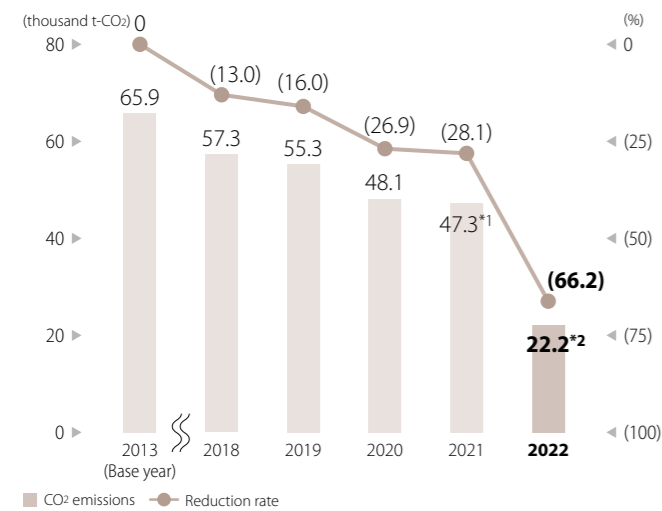
Financial Data	FY2012	FY2013	FY2014	FY2015	FY2016	FY2017	FY2018	FY2019	FY2020	FY2021	FY2022
<b>For the Year</b>	(Millions of yen)										
Net sales	111,275	117,355	117,036	117,278	114,101	124,566	136,637	127,090	84,245	135,790	<b>159,914</b>
Domestic sales	81,509	84,970	81,983	80,127	80,207	89,756	95,209	88,147	59,510	94,510	<b>104,364</b>
Overseas sales	29,765	32,384	35,052	37,151	33,893	34,809	41,428	38,942	24,734	41,279	<b>55,550</b>
Valve Manufacturing Business	84,472	87,888	90,152	93,579	91,766	98,162	109,969	103,114	70,129	106,754	<b>125,189</b>
Brass Bar Manufacturing Business	17,948	20,953	21,021	20,557	19,333	23,535	23,643	21,061	12,952	27,366	<b>32,513</b>
Others	8,855	8,514	5,863	3,141	3,002	2,867	3,025	2,914	1,163	1,668	<b>2,212</b>
Operating income	6,558	6,470	6,886	7,245	8,929	10,117	11,713	6,950	3,751	8,990	<b>11,051</b>
Ordinary income	6,521	6,501	7,581	7,300	8,799	9,733	11,883	7,241	3,169	8,975	<b>12,045</b>
Net income attributable to owners of the parent	4,039	3,564	6,881	4,915	5,400	6,518	5,625	4,937	2,113	4,954	<b>8,549</b>
Cash flows from operating activities	7,885	4,667	8,923	9,592	12,979	6,941	10,069	13,329	10,024	8,280	<b>8,541</b>
Cash flows from investing activities	(4,519)	(3,546)	(1,010)	(9,763)	(2,141)	(7,066)	(9,264)	(8,040)	(2,379)	(3,236)	<b>(7,471)</b>
Cash flows from financing activities	(3,213)	66	(3,706)	796	(6,838)	5,267	(9,702)	(167)	7,497	(11,527)	<b>(5,567)</b>
<b>At Year-End</b>	(Millions of yen)										
Current assets	49,956	55,866	63,884	63,501	67,972	77,400	71,226	73,351	81,765	86,621	<b>93,177</b>
Fixed assets	50,016	51,717	51,905	55,920	51,175	56,145	60,430	61,712	58,916	56,798	<b>59,392</b>
Total assets	99,972	107,583	115,790	119,422	119,148	133,545	131,657	135,063	140,681	143,419	<b>152,569</b>
Current liabilities	21,149	20,703	25,740	19,040	19,608	24,078	22,227	25,036	23,332	32,939	<b>23,335</b>
Long-term liabilities	18,603	20,101	14,556	24,284	24,647	32,075	32,600	33,147	42,182	29,226	<b>38,190</b>
Total liabilities	39,752	40,805	40,296	43,325	44,255	56,154	54,827	58,184	65,514	62,166	<b>61,526</b>
Net assets	60,219	66,777	75,493	76,096	74,892	77,391	76,829	76,879	75,167	81,253	<b>91,042</b>
Interest-bearing liabilities	22,319	23,728	21,426	25,008	24,787	34,302	33,672	39,147	49,352	39,710	<b>38,386</b>
Share price (Yen)	472	505	594	487	742	914	811	653	627	712	<b>789</b>
<b>Per Share Data</b>	(Yen)										
EPS	36.98	32.63	63.22	45.5	51.43	65.5	58.5	53.06	23.38	55.26	<b>95.35</b>
BPS	542.41	601.56	686.47	700.17	727.78	782.98	793.74	819.49	828.76	896.55	<b>1,002.69</b>
Cash dividends per share	9.50	10.00	13.00	13.00	13.00	17.00	20.00	20.00	9.00	20.00	<b>33.00</b>
<b>Financial Indicators (%)</b>											
Operating income to net sales	5.9	5.5	5.9	6.2	7.8	8.1	8.6	5.5	4.5	6.6	<b>6.9</b>
ROE	7.2	5.7	9.8	6.6	7.3	8.7	7.4	6.5	2.8	6.4	<b>10.0</b>
ROA	6.7	6.3	6.8	6.2	7.4	7.7	9.0	5.4	2.3	6.3	<b>8.1</b>
Equity ratio	59.3	61.1	64.2	62.9	61.9	57.1	57.4	56.0	52.8	56.0	<b>59.0</b>
Payout Ratio	25.7	30.6	20.6	28.6	25.3	26.0	34.2	37.7	38.5	36.2	<b>34.6</b>
Total return ratio	25.7	30.6	27.6	38.8	92.5	80.0	70.1	80.2	121.5	36.4	<b>34.6</b>

\* KITZ Corporation has applied the Partial Amendments to Accounting Standard for Tax Effect Accounting (ASBJ Statement No. 28, February 16, 2018) as of the start of the fiscal year ended March 31, 2019. Accordingly, figures for the year ended March 31, 2018 in this report are those after retrospective application of the standard.

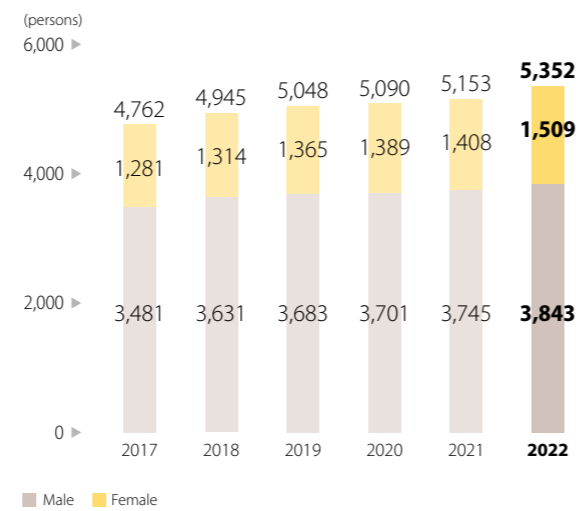
\* The fiscal year ended December 2020 is an irregular nine-month period due to the change in the fiscal year end.

## Non-financial Data

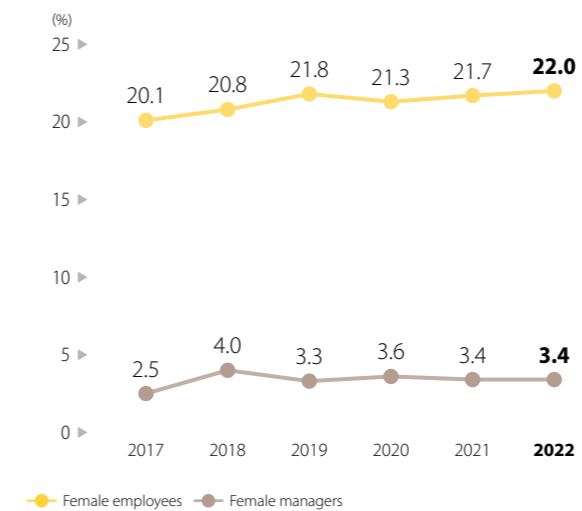
### CO<sub>2</sub> Emissions / Reduction Rate



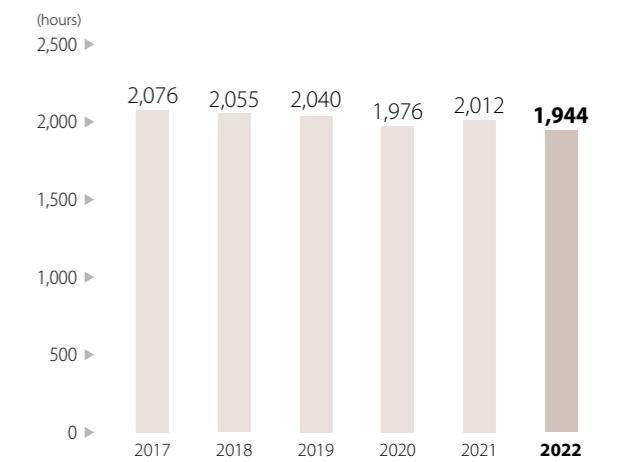
### Number of Employees



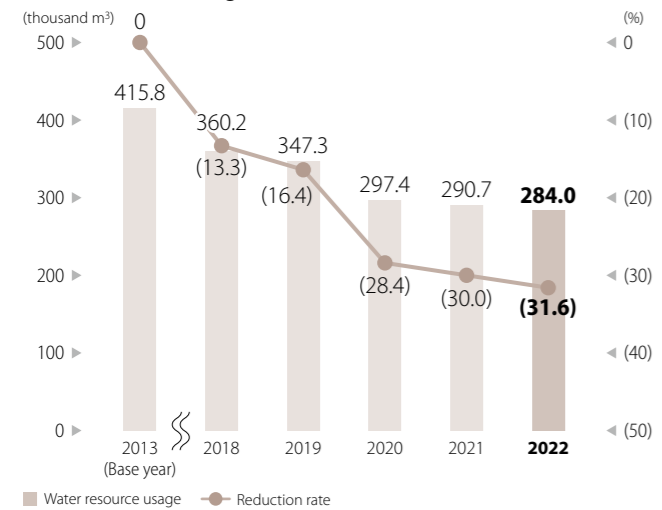
### Percentage of Female Employees, Female Managers



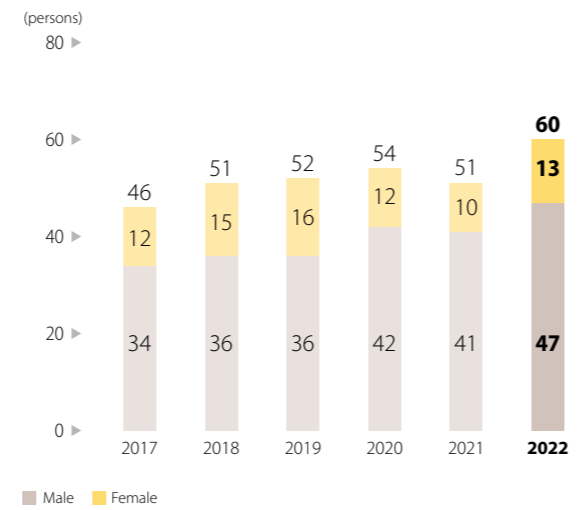
### Total Working Hours



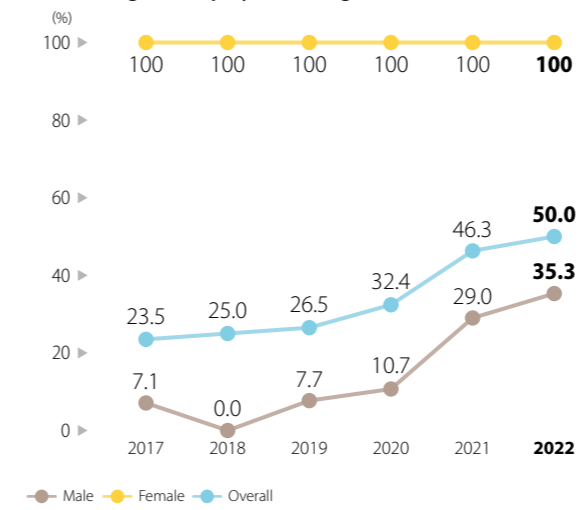
### Water Resource Usage<sup>\*3</sup> / Reduction Rate



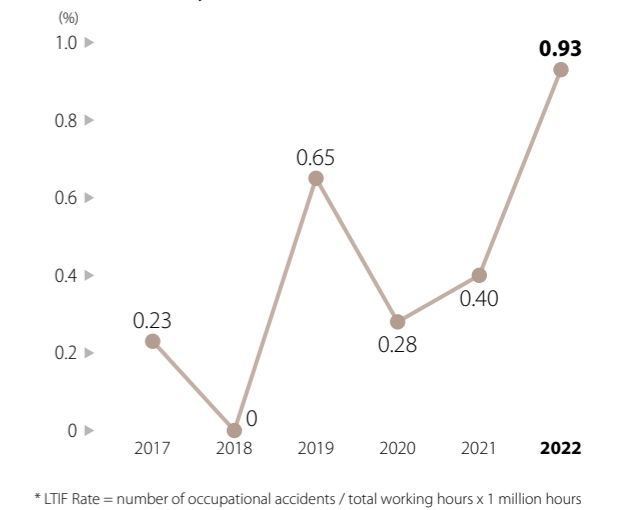
### Number of New Graduate Hires



### Percentage of Employees Taking Childcare Leave

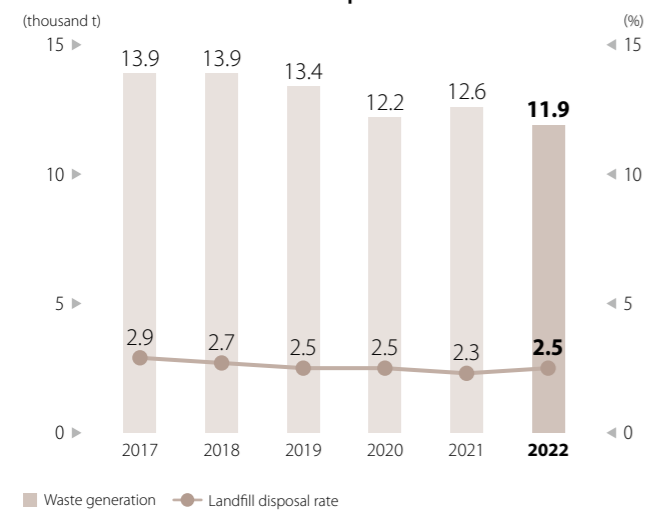


### LTIF Rate\* (4 days of absence)

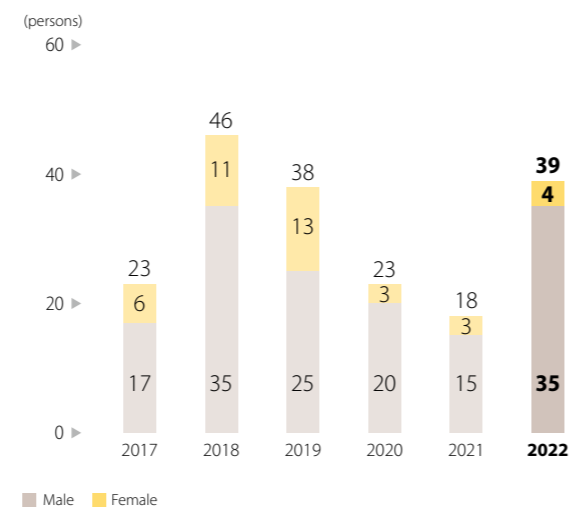


\* LTIF Rate = number of occupational accidents / total working hours x 1 million hours

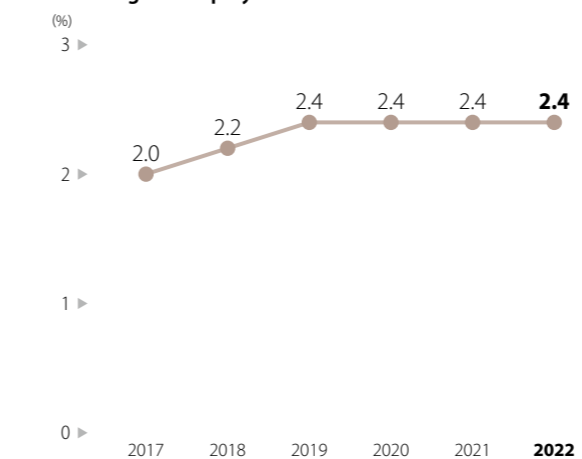
### Waste Generation<sup>\*4</sup> / Landfill Disposal Rate



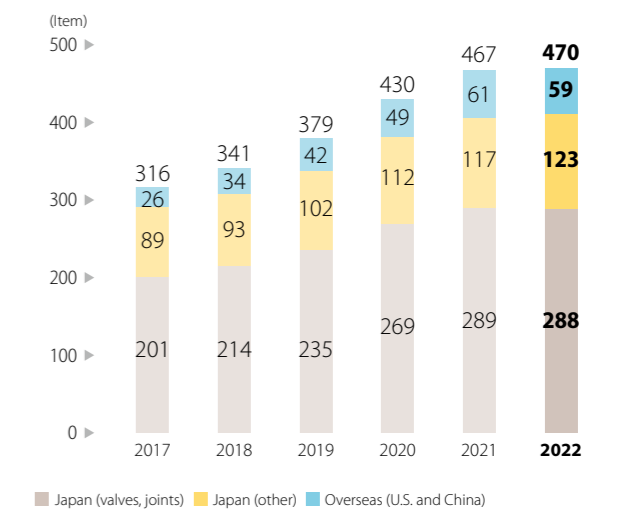
### Number of Mid-Career Hires



### Percentage of Employees with Disabilities



### Number of Patents Held



<sup>\*1</sup> Changed to final figures  
<sup>\*2</sup> Provisional figures as of March 29, 2023  
<sup>\*3</sup> Applies to process water related to the manufacturing of valves, etc.  
<sup>\*4</sup> Industrial waste + general waste + valuable materials  
<sup>\*5</sup> All employees + temporary employees

The fiscal year ended December 2020 is an irregular nine-month period due to the change in the fiscal year end.  
 • Aggregation periods - Fiscal year ended March 2014 to fiscal year ended March 2020: April to March, Fiscal year ended December 2020: April to December, Fiscal year ended December 2021: January to December. However, CO<sub>2</sub> emissions, water resource usage, waste generation, total working hours and frequency rate for the fiscal year ending December 2020 display the results for the 12-months from January to December 2020.  
 • Aggregation scope: CO<sub>2</sub> emissions, water resource usage, waste generation for the fiscal year ended March 2014 to the fiscal year ended March 2019 are for domestic Group companies except for KITZ domestic business sites and Hokuto Giken Kogyo, and for the fiscal year ended March 2020 and thereafter are for KITZ domestic business sites and domestic Group companies. Number of employees is for KITZ and all Group companies. Number of new hires, percentage of employees taking childcare leave, percentage of employees with disabilities, and total working hours are for KITZ on a non-consolidated basis. The frequency rate is for the production sites of KITZ and its domestic Group companies. Number of patents held is as shown in the legend.

# Group Network (as of March 31, 2023)

## Overseas Network

Please visit the website for more information about KITZ head office, sales bases, production sites, and marketing bases ▶



Please visit the website for more information about the KITZ Group ▶

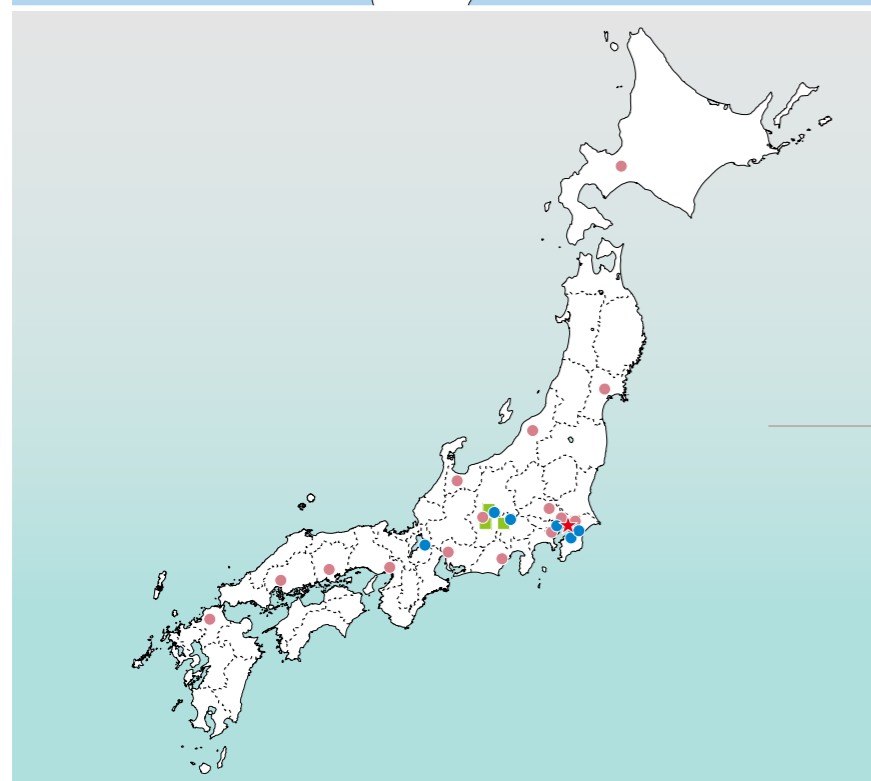


### Marketing Bases, KITZ Corporation

- KITZ Corporation (India Liaison Office)
- KITZ Corporation (Dubai Liaison Office)

### KITZ Group

- Korea**
  - KITZ Corporation of Korea
  - Cephas Pipelines Corp.
  - Filcore Co., Ltd.
- Singapore**
  - KITZ Corporation of Asia Pacific Pte. Ltd.
  - KITZ Valve & Actuation Singapore Pte. Ltd.
- Thailand**
  - KITZ Valve & Actuation (Thailand) Co., Ltd.
  - KITZ (Thailand) Ltd.
- Malaysia**
  - KITZ Valve & Actuation (Malaysia) Sdn. Bhd.
- Vietnam**
  - KITZ Valve & Actuation Vietnam Co., Ltd.
  - KITZ Corporation of Vietnam Co., Ltd.
- Taiwan**
  - KITZ Corporation of Taiwan
- China**
  - KITZ Corporation of Kunshan
  - KITZ Corporation of Jiangsu Kunshan
  - KITZ Corporation of Shanghai
  - KITZ Corporation of Lianyungang
  - KITZ SCT Corporation of Kunshan
- Hong Kong**
  - KITZ Hong Kong Company Limited
- India**
  - Micro Pneumatics Pvt. Ltd.
- U.S.A.**
  - KITZ Corporation of America
  - KITZ SCT America Corporation
- Brazil**
  - Metalúrgica Golden Art's Ltda.
- Spain**
  - KITZ Corporation of Europe, S.A.
- Germany**
  - Perrin GmbH



### Domestic Network

#### Head Office

- ★ KITZ Corporation

#### Sales Bases

- Hokkaido Regional Office
- Tohoku Regional Office
- Kita-Kanto Regional Office
- Niigata Sales Office
- Tokyo Branch
- Chiba Sales Office

- Yokohama Sales Office
- Chubu Branch
- Tokai Sales Office
- Hokuriku Sales Office
- Koshin Sales Office
- Osaka Branch
- Chugoku Regional Office
- Okayama Sales Office
- Kyushu Regional Office

#### Production Sites /

#### Research and Training Facilities

- KITZ Corporation Nagasaka Plant
- KITZ Corporation Ina Plant
- KITZ Corporation Chino Plant
- KITZ Group Innovation Center

### KITZ Group

- Toyo Valve Co., Ltd.
- Shimizu Alloy Mfg. Co., Ltd.
- KITZ SCT Corporation
- YKV Corporation
- KITZ Engineering Service Co., Ltd.
- KITZ Micro Filter Corporation
- KITZ Metal Works Corporation
- Hokutoh Giken Kogyo Corporation
- Hotel Beniya Co., Ltd.

# Corporate Data / Stock Information

## Corporate Data (as of December 31, 2022)

Corporate Name	<b>KITZ CORPORATION</b>
Head Office	1-10-1 Nakase, Mihama-ku, Chiba-shi, Chiba Prefecture 261-8577, Japan TEL: +81-43-299-0111 Relocation to Tokyo Shiodome Building, 1-9-1, Higashi-Shimbashi Minato-ku, Tokyo is scheduled for November 2023
URL	<a href="https://www.kitz.com/en/">https://www.kitz.com/en/</a>
Established	January 26, 1951
Capital	¥21,207,084,670
Fiscal Year-end	December
Stock Exchange Listing	Prime Market of Tokyo Stock Exchange Code: 6498
Number of Employees	1,422 (Non-consolidated basis)
Business Activities	Manufacturing and sales of valves, other flow control devices and related products
Independent Auditor	Ernst & Young ShinNihon LLC

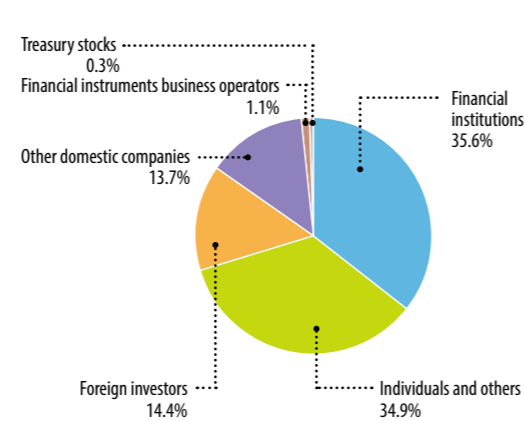
## Stock Information (as of December 31, 2022)

Total Number of Authorized Shares	400,000,000 shares
Shares Issued and Outstanding	90,117,974 shares Note: The number of shares shown above does not include 278,537 shares of treasury stock that were held as of December 31, 2022.
Number of Shareholders	14,651
General Meeting of Shareholders	March
Record Dates	Voting rights at general meetings of shareholders: December 31 Year-end dividend: December 31 Interim dividend: June 30 In addition, a public announcement will be made in advance as necessary.
Public Announcement Method	Electronic announcement However, announcements will be placed in the <i>Nihon Keizai Shimbun</i> in cases where it is not possible to make an electronic announcement. URL for announcements: <a href="https://www.kitz.co.jp/">https://www.kitz.co.jp/</a>
Share Unit	100 shares

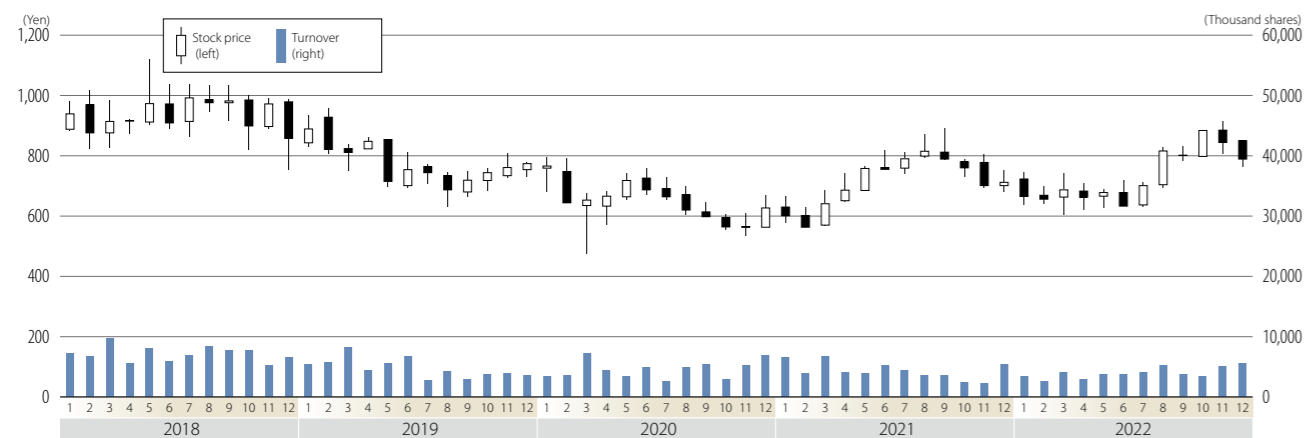
## Major Shareholders (top 10)

Name	Shareholdings (thousands)	Percent of total shares issued (%)
The Master Trust Bank of Japan, Ltd.	9,534	10.58
Kitazawa-kai Stock Ownership Plan	4,926	5.47
Nippon Life Insurance Company	4,303	4.78
Custody Bank of Japan, Ltd.	4,267	4.73
SUMITOMO LIFE INSURANCE COMPANY	3,422	3.80
Kitazawa Ikuikai Foundation	3,411	3.79
KITZ Corporation Trading Partner Stock Ownership Plan	3,312	3.68
Sumitomo Mitsui Banking Corporation	2,553	2.83
KITZ Corporation Employee Stock Ownership Plan	2,162	2.40
SECOM General Insurance Co., Ltd.	1,702	1.89

## Composition of Shareholders



## Stock Price Information



## Outdoor Signboards of KITZ

To increase name recognition, KITZ installed company advertising signboards at Tokyo Dome.



Tokyo Dome

## KITZ Website

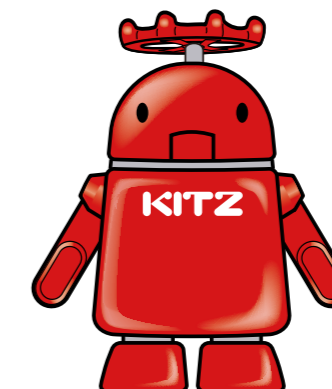
<https://www.kitz.com/en>

<https://www.kitz.com/en>

Please access our website for smartphones that has been designed using large buttons for the main menu and is easy to browse.

## Corporate PR Character

Kikumaru is a PR character, designed around the motif of the Chrysanthemum-Handle® (see Page 30 Focus), created to improve the KITZ corporate brand. The character is used at trade expo booths and in sales promotion tools, and is also actively utilized in all manner of promotional situations as a corporate PR character.



Name: Kikumaru  
Date of birth: October 3, 2007  
Gender: N/A  
Personality: Sincere and honest. Active, and full of the spirit of challenge, but sometimes clumsy.  
Kikumaru spends its days busy travelling throughout Japan and around the countries of the world as an outstanding KITZ sales representative.